

PR/161071 | Sales Executive - MNC Trading company

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント マレーシア

求人ID
1611325

業種
その他（商社）

雇用形態
正社員

勤務地
マレーシア

給与
経験考慮の上、応相談

更新日
2026年11月03日 13:00

応募必要条件

職務経験
3年以上

キャリアレベル
中途経験者レベル

英語レベル
流暢レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Company Overview:

Our client is a trading company specializing in industrial materials and components, providing sourcing, sales, and business development solutions for the electronics, automotive, home appliance, and construction industries.

Job Description:

- Manage and grow existing customer accounts.
- Develop new customers and business opportunities.
- Promote and sell industrial products, including:
  -Electronic component materials
  -Metal parts for automotive and motorcycle industries
  -Mechanical and electrical components for home appliances

-Building material films
-Other industrial products

- Prepare quotations, negotiate pricing, and follow up on orders.
- Coordinate with suppliers and internal teams to meet customer requirements.
- Support new product development and market expansion activities.

Job Requirements:

- Diploma or Degree in Business, Engineering, Marketing, or related fields.
- Experience in B2B sales or industrial product sales is preferred.
- Strong communication and negotiation skills.
- Willing to travel for customer visits when required.

#LI-JACMY

#countrymalaysia

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会社説明