

PR/159081 | SALES ASSISTANT MANAGER (FOOD SERVICE - JOHOR)

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント マレーシア

求人ID
1611288

業種
小売

雇用形態
正社員

勤務地
マレーシア

給与
経験考慮の上、応相談

更新日
2026年11月03日 11:00

応募必要条件

職務経験
3年以上

キャリアレベル
中途経験者レベル

英語レベル
流暢レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Company Overview

Our client is a well-known brand in seasoning and food ingredient.

Job Responsibilities

- Location: work from home, territory Johor.
- To meet sales target, as well as ensure efficient sales activities.

- To develop new distributors and wholesalers, ultimately convert them into customers, and continue to grow business in the future.
- To maintain existing distributors and wholesalers, builds key customer relationships by sharing products information and identifies
  business opportunities for business expansion.
- To assist and support for new product developments in order to meet customer needs.
- To lead, develop, manage sales team to ensure sales processes and activities are carry out effectively.
- To monitor collections.
- To identify opportunities for campaigns, events, services, and distribution channels that will lead to an increase in sales.

Job Requirements

- Degree/Diploma in Business Studies, marketing or its equivalent.
- 3-5 years experience in sales and marketing, preferably in the food consumer goods (FMCG) industry.
- Good communication and interpersonal skills.
- Possesses own transport and keen to travel to KL for meeting occasionally.

#LI-JACMY

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会社説明