



Product Manager (International Business Travel | Hybrid)

正社員・Major Corporation・English/Japanese

募集職種

人材紹介会社

株式会社 GDIコミュニケーションズ

採用企業名

Undisclosed

求人ID

1611266

業種

その他（メーカー）

会社の種類

大手企業 (300名を超える従業員数)

雇用形態

正社員

勤務地

愛知県, 小牧市

給与

700万円 ~ 850万円

ボーナス

給与：ボーナス込み

勤務時間

8:30 - 17:15 (incl. 60-min break)

更新日

2026年09月09日 23:38

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

高等学校卒

現在のビザ

日本での就労許可が必要です

募集要項

Work with a global manufacturer specializing in the development, manufacturing, and sales of cutting tools.

Position Highlights

- Global role working with overseas customers and sales teams
- Product planning based on market and customer needs
- Combination of technical expertise and business strategy
- Strong ownership and cross-functional project coordination
- Regular international business travel and flexible work style

Tasks & Responsibilities

1. Product Planning & Sales Promotion:

Product planning based on market needs and customer demands; development of new items and improvement of existing products; planning of sales strategies and promotion in collaboration with domestic and international sales companies.

2. Customer Support & Technical Support (Domestic & International): Responding to inquiries from domestic and international customers (Japanese and English) and providing technical support; providing technical support to customers and sales companies (including on-site support and seminars).

3. Project Management & Internal/External Collaboration:

Progress management of product development and special projects; specification adjustment with the design department; coordination and facilitation with related departments and overseas sales companies.

4. Product & Business Management:

Sales and inventory management of assigned products; supply and demand balance adjustment; business reporting; problem identification and improvement proposals.

スキル・資格

[Required Qualifications]

- Background that enables an understanding of products, machining processes, or customer requirements related to cutting tools
- Technical sales experience in the manufacturing industry (e.g., machining, tools, machinery, components)
- Experience gathering and organizing requests from customers and sales companies and communicating them internally
- Experience coordinating and negotiating with internal and external stakeholders
- Ability to communicate in English in a professional setting with overseas sales companies and other overseas stakeholders
- Ability to take initiative and drive work forward independently.

[Preferred Qualifications]

- Experience in product planning/product management
- Experience with overseas projects/global business
- Experience working with overseas sales companies and customers, and traveling overseas for business
- Knowledge and experience related to marketing
- Experience in market and competitor analysis, sales planning, and data analysis
- Experience conducting seminars, training, and presentations
- Experience in project management or progress management
- Experience managing the progress of product development/individual projects and facilitating coordination

会社説明