New Business Development Associate | Inbound Tourism | Tokyo

¥3–6M | 2-Month Trial ➡ Permanent（正社員登用あり）

募集職種

採用企業名
Mediabound株式会社

求人ID
1611224

業種
旅行・観光

会社の種類
中小企業 (従業員300名以下)

雇用形態
契約

勤務地
東京都 23区, 新宿区

給与
300万円 ~ 600万円

勤務時間
In accordance with company regulations

休日・休暇
In accordance with company regulations

更新日
2026年11月10日 00:00

応募必要条件

キャリアレベル
新卒・未経験者レベル

英語レベル
ビジネス会話レベル

日本語レベル
流暢レベル

最終学歴
高等学校卒

現在のビザ
日本での就労許可が必要です

募集要項

≪Job Description & Position Highlights≫

- Take full responsibility for new tourism initiatives targeting international visitors to Japan—from planning and launch through to operations
- Be involved in building businesses from the ground up (0 to 1), turning ideas into reality to create new tourism experiences
- Gain broad experience across strategy, operations, project management, and on-site execution, enabling rapid professional growth
- Enjoy a high degree of autonomy at a fast-growing startup, with the opportunity to advance to a leadership role early

on based on your performance

【Job Responsibilities】
Build Japan's Next Great Tourism Experiences, build Businesses from 0 to 1.
If you've ever wanted to help create a business from scratch instead of simply maintaining one, this opportunity is for you.
Mediabound is looking for ambitious, creative, and action-oriented individuals to join our New Business Development Team.
You'll work directly on launching new tourism experiences designed for international visitors to Japan—from concept to execution.
Rather than stepping into an established business, you'll play a key role in building entirely new ventures that have the potential to become some of Japan's leading inbound tourism experiences.

This role is ideal for people who enjoy solving problems, thinking creatively, and turning ideas into reality.
Every month, we welcome thousands of international guests while continuing to launch new businesses throughout Japan.

< What You'll Do >
As a New Business Development Associate, you'll help turn ideas into successful businesses.
Responsibilities include:

- Research new market opportunities and customer trends
- Assist in launching new tourism businesses from concept to operation
- Coordinate with internal teams and external partners
- Help develop operational systems and workflows
- Improve customer experiences through continuous testing and iteration
- Support project management across multiple initiatives
- Analyze performance and recommend improvements
- Visit project sites and oversee launches
- Solve operational challenges as new businesses grow

This is a highly hands-on role. Some days you'll be in the office planning strategies;
other days you'll be visiting project sites, meeting partners, or helping launch new experiences.

< Why Join Mediabound? >

- Build Businesses from Scratch:
  -Few companies offer the opportunity to work on multiple "0→1" projects at this scale.
- Creativity Is Encouraged:
  -Your ideas matter. If you see a better way to do something, we want to hear it.
- Every Day Is Different:
  -This role combines strategy, operations, project management, and field execution.
- Work in a Global Environment:
  -Collaborate with an international team while creating experiences for visitors from around the world.
- Grow Your Career Quickly:
  -As a rapidly growing startup, high performers are given responsibility early and have opportunities to advance into leadership positions.

【Employment Type】

Fixed-term contract (Full-time), with the possibility of conversion to permanent employment.

- Initial contract period: 2 months
- Contract renewal may be offered based on performance, attendance, suitability, and business needs.
- Permanent employee conversion is subject to an evaluation and interview during the contract period.
- Permanent employment is not guaranteed.

【Salary】
¥280,000–¥500,000 per month
*Salary based on experience and performance
*Annual performance bonus

【Working Hours】

Flextime system (one-month settlement period)

- Core hours: 9:00–15:00
- Flexible hours: 5:00–22:00
- Standard break: 12:00–13:00

Depending on operational requirements, employees may be required to follow assigned shifts or working hours at specific locations.

【Holidays & Leave】

- 105 annual holidays
- Saturdays, Sundays, and other company-designated days
- Annual paid leave in accordance with Japanese law
- Maternity, childcare, and family-care leave in accordance with Japanese law

【Work Location】

Shinjuku, Tokyo
*On-site

【Benefits & Welfare】

- Social Insurance (Shakai Hoken)
- Employment Insurance (Koyo Hoken)
- Workers' Compensation Insurance (Rosai Hoken)
- Transportation expenses fully covered
- Partial housing support available
- Career development opportunities

スキル・資格

If you're looking for a career where your work has visible impact, your ideas are valued, and your growth is limited only by your ambition, we'd love to meet you.
Apply today and help build Japan's next generation of unforgettable experiences.

【Required Qualifications】

- Fluent Japanese
- Business-Level English

【Ideal Candidate Profile】
We're looking for people who are:

- Positive and proactive
- Curious and eager to learn
- Comfortable with change and fast-paced environments
- Strong communicators
- Creative problem-solvers
- Excited to build something meaningful

*Experience is appreciated, but attitude, ambition, and willingness to learn are even more important.
If you're motivated, adaptable, and ready to grow, we'd love to hear from you.

会社説明