



【800～1100万円】Business Development Manager

外資系ClimateTech企業での募集です。事業企画・事業開発のご経験のあ...

募集職種

人材紹介会社

株式会社ジェイ エイ シー リクルートメント

採用企業名

外資系ClimateTech企業

求人ID

1610418

業種

石油・エネルギー

会社の種類

外資系企業

雇用形態

正社員

勤務地

東京都 23区

給与

800万円～1100万円

勤務時間

10:00～19:00

休日・休暇

詳細は求人ご紹介時にご案内いたします。

更新日

2026年09月17日 18:00

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

ネイティブ

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

募集要項

【求人No NJB2394028】

Drive commercial growth in Japan by identifying opportunities building relationships generating sales pipeline and closing new business.

The ideal candidate combines strong sales execution a strong ethic with a strategic mindset and is comfortable operating in an international startup environment.

スキル・資格

■About You

Ideally you have:

- 3 to 7 years experience with full cycle B2B sales or business development with prior experience in start up/scale up
- Experience working in a startup company SaaS company technology company or high growth environment.
- Proven ability to build relationships and influence stakeholders.
- Result oriented with previous track record of developing a market from scratch
- We're open minded from which industry you're coming from as long as the product or service you've worked on is fairly complex and/or very innovative (software hardware finance etc)
- Strong interest in sustainability
- Exceptional pitching skills
- Professional command of spoken and written English
- Excellent written and verbal communication skills ie convey concise and timely information internally ability to simplify explanations externally
- Self starter with a high level of ownership and autonomy
- Strong growth mindset as our environment is dynamic and our clients come in a lot of variety. The job requires constant learning.
- Business or Engineering degree

会社説明

ご紹介時にご案内いたします