



PR/090140 | Institutional, Sales Manager (/)

募集職種

人材紹介会社
ジェイエイシーリクルートメントコリア

求人ID
1609999

業種
ビジネスコンサルティング

雇用形態
正社員

勤務地
シンガポール

給与
経験考慮の上、応相談

更新日
2026年09月01日 13:51

応募必要条件

職務経験
3年以上

キャリアレベル
中途経験者レベル

英語レベル
ビジネス会話レベル

日本語レベル
無し

最終学歴
短大卒：準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

| Institutional, Sales Manager (/)

[Global Asset Management Firm | Korea Expansion]

???? Seoul, South Korea

A leading European global asset management firm is expanding its institutional business in Korea and is looking for an ambitious Institutional Fundraising professional to join its growing platform.

This is an opportunity to work directly with leading Korean institutional investors while building a long-term career within a global asset management business.

What You'll Do

Develop relationships with Korean institutional investors including:

- Pension Funds, Mutual Aid Associations, Insurance Companies and Securities Firms
- Banks, Asset Owners and OCIO platforms
- Lead fundraising initiatives across institutional channels
- Identify and originate new investment opportunities with Korean LPs
- Coordinate closely with regional investment and distribution teams
- Manage fundraising processes from initial meetings through capital commitments
- Deliver presentations, investment updates and due diligence support

Who We're Looking For

We would love to speak with professionals who have:

- 3-7 years of experience within: Institutional Sales, Institutional Coverage, Fund Distribution, Capital Raising, Investor Relations, Asset Management Sales and etc.
- Existing relationships with Korean institutional investors
- Experience introducing investment products to pension funds, insurance companies, mutual aid associations or other institutional investors
- Strong communication and stakeholder management skills

Preferred Background

- Global Asset Managers, Domestic Asset Managers
- Investment Banks, Securities Firms
- Placement Agents, Private Markets Distribution Teams
- Fixed Income / Bond Fund Sales Teams

Why This Opportunity?

- Become one of the early members helping to build and expand a global asset manager's institutional franchise in Korea.
- Work directly with some of Korea's largest institutional investors.
- Unlike larger organizations with rigid hierarchies, you'll have meaningful visibility and influence on business growth.
- Performance-driven compensation linked to fundraising success.
- Opportunity to grow alongside the Korea platform as the business continues to expand.
- Compensation: Competitive Base Salary, Attractive Performance Incentive

Contact

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#InstitutionalSales #Fundraising #AssetManagement #FixedIncome #InstitutionalInvestors #PensionFunds #CapitalRaising
#GlobalAssetManager # #

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会社説明