



PR/161026 | SALES EXECUTIVE - JOHOR (with an established industrial lubricant company)

募集職種

人材紹介会社

ジェイエイシーリクルートメントマレーシア

求人ID

1609973

業種

石油・エネルギー

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2026年09月01日 12:17

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Company Overview

Our client is looking for a motivated Sales Executive to promote industrial lubricant products and grow the customer base.

Key Responsibilities

- Manage and develop small to medium-sized customer accounts.
- Conduct regular customer visits and maintain strong relationships.

- Follow up on customer forecasts, production movements, and new product opportunities.
- Monitor payments and collections.
- Develop new business and achieve sales targets.
- Prepare weekly visit reports and monthly sales updates.
- Participate in sales meetings, reviews, and assigned projects.
- Monitor market trends, competitor activities, and pricing.

Job Requirements

- Diploma/Degree in Marketing, Chemistry, Engineering, or related fields.
- Fresh graduates are encouraged to apply.
- Proficient in MS Office (Excel, PowerPoint, Word).
- Self-motivated, and customer-oriented.
- Possess own transport and keen to travel.

#LI-JACMY

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会社説明