

PR/161026 | SALES EXECUTIVE - JOHOR (with an established industrial lubricant company)

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント マレーシア

求人ID
1609973

業種
石油・エネルギー

雇用形態
正社員

勤務地
マレーシア

給与
経験考慮の上、応相談

更新日
2026年11月10日 02:00

応募必要条件

職務経験
3年以上

キャリアレベル
中途経験者レベル

英語レベル
流暢レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Company Overview

Our client is looking for a motivated Sales Executive to promote industrial lubricant products and grow the customer base.

Key Responsibilities

- Manage and develop small to medium-sized customer accounts.
- Conduct regular customer visits and maintain strong relationships.

- Follow up on customer forecasts, production movements, and new product opportunities.
- Monitor payments and collections.
- Develop new business and achieve sales targets.
- Prepare weekly visit reports and monthly sales updates.
- Participate in sales meetings, reviews, and assigned projects.
- Monitor market trends, competitor activities, and pricing.

Job Requirements

- Diploma/Degree in Marketing, Chemistry, Engineering, or related fields.
- Fresh graduates are encouraged to apply.
- Proficient in MS Office (Excel, PowerPoint, Word).
- Self-motivated, and customer-oriented.
- Possess own transport and keen to travel.

#LI-JACMY

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明