

PR/160972 | Technical Sales Engineer (Industrial Machinery & Automation)

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント マレーシア

求人ID
1609972

業種
その他（メーカー）

雇用形態
正社員

勤務地
マレーシア

給与
経験考慮の上、応相談

更新日
2026年10月27日 18:00

応募必要条件

職務経験
1年以上

キャリアレベル
中途経験者レベル

英語レベル
流暢レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Company Overview

A leading Japanese trading and engineering solutions provider is seeking a Technical Sales Engineer to join its growing team in Bayan Lepas, Penang. The company specializes in supplying industrial machinery, automation equipment, electronic components, and engineering solutions to customers across the semiconductor, electronics, and manufacturing sectors.

Key Responsibilities

- Develop and maintain strong relationships with existing customers and key stakeholders.
- Identify and secure new business opportunities and project-based sales.
- Provide technical consultation, product recommendations, and application support to customers.

- Conduct product presentations and technical demonstrations.
- Handle quotations, orders, and project follow-ups through delivery and implementation.
- Collaborate closely with engineering, product, and sales teams across Japan, Singapore, and Thailand.
- Coordinate maintenance and after-sales support activities when required.
- Monitor customer requirements, market trends, and competitor activities to identify growth opportunities.
- Ensure high levels of customer satisfaction through timely and professional support.

Requirements

- Bachelor's Degree in Engineering or a related technical discipline.
- Minimum 1 year of experience in Technical Sales, Sales Engineering, Application Engineering, or a related role.
- Experience in semiconductor, automation, industrial equipment, machinery, or electronics industries is preferred.
- Strong presentation, communication, and interpersonal skills.
- Ability to explain technical concepts and solutions to customers.
- Customer-oriented with a proactive and positive attitude.
- Knowledge of mechanical engineering, automation, or software-related products is an advantage.
- Ability to work independently and manage multiple customer accounts.
- Japanese language proficiency is an added advantage.
- Willing to travel within Malaysia and overseas when required.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明