

PR/120328 | Project Sales Manager (Water & Wastewater Treatment)

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント タイランド

求人ID
1609930

業種
ビジネスコンサルティング

雇用形態
正社員

勤務地
タイ

給与
経験考慮の上、応相談

更新日
2026年10月27日 16:00

応募必要条件

職務経験
6年以上

キャリアレベル
中途経験者レベル

英語レベル
ビジネス会話レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Position: Project Sales Manager (Water & Wastewater Treatment)

Salary: 70,000 – 100,000THB +/- (Negotiable)

Location: Bangkok.

Our client is a specialized Water treatment Project.

Key Responsibilities

- Lead and manage the Project Sales team to achieve sales revenue, profit, and business growth targets.
- Develop and execute sales strategies to expand project business opportunities in industrial and municipal sectors.

- Build and maintain strong relationships with key customers, consultants, contractors, and business partners.
- Oversee the preparation of technical-commercial proposals, quotations, tenders, and contract negotiations.
- Monitor sales pipeline, project progress, and team performance to ensure successful project conversion and delivery.
- Coordinate closely with Engineering, Procurement, and Operations teams to ensure customer requirements are met.
- Coach, develop, and motivate team members while driving continuous improvement in sales activities and customer satisfaction.

Qualifications

- Bachelor’s degree in environmental engineering, Chemical Engineering, Mechanical Engineering, Civil Engineering, or related field.
- Minimum 5-10 years of sales or business development experience in water treatment, wastewater treatment, environmental engineering, EPC, or industrial project sales.
- Strong knowledge of water treatment,
- Good command of English (Business Level).
- Have own car and driving license.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明