

PR/120323 | Japanese Speaking Sales Executive

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント タイランド

求人ID
1609927

業種
化学・素材

雇用形態
正社員

勤務地
タイ

給与
経験考慮の上、応相談

更新日
2026年11月24日 18:00

応募必要条件

職務経験
1年以上

キャリアレベル
中途経験者レベル

英語レベル
日常会話レベル

日本語レベル
日常会話レベル

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Sales Executive - Chemical (Japanese Speaking)
Salary: up to 35,000 THB + Attractive benefits
Working Hours: Mon–Fri / 08:30–17:30
Location: Bangkok (with frequent client visits in Bangkok, Chonburi, Rayong, and nearby areas)

We are working with a well-established Japanese trading company to hire a Japanese-Speaking Sales professional to support and expand their business in Thailand.
Key Responsibilities

- Manage sales activities for industrial products and materials across various business sectors.
- Maintain and strengthen relationships with existing customers while identifying opportunities for business growth.
- Develop new business opportunities and expand the customer portfolio.

- Conduct market research and monitor industry trends to identify potential opportunities.
- Coordinate with customers, suppliers, and internal teams to ensure smooth business operations.
- Prepare quotations, proposals, and sales-related documentation.
- Support sales planning and execute activities in line with business objectives.
- Handle sales administration and customer service-related tasks.
- Travel to visit customers and business partners as required.

Qualifications
Required

- Bachelor's degree in any field.
- At least 3 years of experience in sales, business development, account management, or related functions.
- Good communication, negotiation, and interpersonal skills.
- Self-motivated, proactive, and results-oriented.
- Ability to work independently while maintaining strong teamwork skills.

Preferred

- Experience in trading, manufacturing, industrial products, chemicals, automotive, or related industries.
- Knowledge of industrial materials or chemical-related products is an advantage.
- Interest in technical or industrial products.
- Japanese language proficiency is highly preferred.
- Candidates who can join immediately will be an advantage.

Allowances & Benefits

- Annual bonus
- Social Security
- Company car with driver
- Transportation allowance
- Health insurance
- Paid annual leave

Interested applicants, please click **APPLY NOW**. Only shortlisted candidates will be contacted due to the high volume of applications.

#LI-JACTH

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明