

PR/120292 | Assistant Sales Manager

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント タイランド

求人ID
1609909

業種
その他（メーカー）

雇用形態
正社員

勤務地
タイ

給与
経験考慮の上、応相談

更新日
2026年11月10日 04:00

応募必要条件

職務経験
3年以上

キャリアレベル
中途経験者レベル

英語レベル
ビジネス会話レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Our client specializes in Automation Manufacturing and Solution business

Position: Assistant Sales Manager (Factory Automation)
Salary: 45,000 - 60,000 THB (negotiable)
Location: Bangkok (near BTS) and client site as required

Key Responsibilities of the position:

- Lead, coach and support Sales Engineers to achieve team sales targets.
- Develop and execute sales strategies to drive revenue growth and expand market opportunities.
- Manage assigned projects and key customer accounts from proposal stage through project handover.

- Build strong relationships with customers, partners and stakeholders.
- Prepare and review proposals, quotations, presentations and commercial offers.
- Coordinate with Engineering, Software, Installation, Procurement and other departments to deliver customer solutions.
- Monitor sales pipelines, forecasts and project progress while providing regular management updates.
- Participate in customer meetings, site visits, exhibitions and industry events.

Qualifications required:

- Bachelor's degree in any field.
- ** Experience in industrial automation, ASRS, warehouse automation, logistics solutions, or material handling systems.
- ** Knowledge of technical sales, project costing, contract review, or CAD/layout drawings is an advantage.
- At least **4 years of sales experience**, preferably in B2B, industrial products, machinery, automation, logistics, warehouse automation, or material handling industries.
- Experience leading or supervising a sales team.
- Strong skills in sales, negotiation, presentation, customer management, and proposal preparation.
- Proven ability to manage multiple projects and meet sales targets.
- Good communication skills in both **Thai and English**.
- Strong leadership, planning, and problem-solving abilities.

Benefits:

- Car & Gasoline Allowance
- Position Allowance
- Housing Allowance
- Transportation Allowance (based on the actual distance from home to the office)
- Provident Fund
- Medical Insurance
- Bonus (average 2-4 months)
- Other benefits as per company policy

Working Hours: Mon - Fri (8.30 a.m. - 5.30 p.m.)

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: https://www.jac-recruitment.th/privacy-policy
Terms and Conditions Link: https://www.jac-recruitment.th/terms-of-use

会社説明