



PR/120289 | Project Sales Engineer

募集職種

人材紹介会社

ジェイエイシーリクルートメント タイランド

求人ID

1609907

業種

その他（商社）

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2026年09月01日 10:43

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Our client specializes in Solar Solution business

Position: Project Sales Engineer

Salary: 25,000 - 40,000 THB

Location: Bangkok (near BTS)

Key Responsibilities of the position:

- Identify new business opportunity in C&I and industrial market across Thailand.
- Build and maintain strong relationship with factory owners, EPC partners, consultant and other stakeholders.
- Present solar solutions, proposal and financial benefits (CAPEX/ OPEX/ ESA/ PPA models) to customers.

- Understand customer needs and coordinate internal technical teams to prepare tailored proposals.
- Prepare and review contracts in coordination with legal and management teams.
- Maintain long term relationship for repeat or expansion projects.

Qualifications required:

- Bachelor's degree in Engineering, Business Administration, Marketing or any related field.
- Minimum 3 years experience of Sales in Solar/ Power Plant Business Project Sales in related Fields.
- Proven ability to manage and maintain strong relationship.
- Excellent communication, negotiation and interpersonal skills.
- Good English in both speaking and writing (English interview).
- Ability to travel domestically for customer visits and site assessments.

Benefits:

- Uniform
- Car Allowance
- Telephone Allowance
- Medical & Life Insurance
- Bonus & Salary Increase
- Other benefits as per company policy

Working Hours: Mon - Fri (8.30 a.m. - 5.30 p.m.)

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.th/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.th/terms-of-use>

会社説明