



PR/120287 | Sales Executive / Sales Coordinator (Chemical, BTS Area)

募集職種

人材紹介会社

ジェイエイシーリクルートメント タイランド

求人ID

1609905

業種

その他（商社）

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2026年09月01日 10:43

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

日常会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Job Description:

- Develop and maintain strong relationships with customers in assigned industries (Industrial/B2B sectors).
- Conduct customer visits to understand technical and commercial requirements.
- Prepare quotations and negotiate pricing and commercial terms.
- Achieve sales revenue, gross profits, and business development targets.
- Monitor customer demand, forecasts, and purchasing plans.
- Handle documentation related to import/export transactions when required.
- Update market trends, competitor activities, and industry developments.

- Coordinate internally and externally to monitor product availability, inventory, and shipment status, ensuring smooth order processing and on-time delivery.
- Other related-tasks as assigned.

Qualification:

- Degree in Chemistry, Chemical Engineering, Industrial Chemistry, or related fields.
- 2-5 years of experience in Chemical Sales, Specialty Chemical Sales, B2B Industrial Sales, or Trading Business (import-export).
- Knowledge of chemical products and industrial markets.
- Good command of Thai & English.
- Strong communication, negotiation, and relationship-building skills.
- Ability to travel for customer visits (company car with driver provided).

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明