



PR/120284 | Technical Sales

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント タイランド

求人ID

1609903

業種

ITコンサルティング

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2026年09月01日 10:43

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

日常会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Position : Technical Sales

Salary: THB 18,000 - 20,000

Location: Sukhumvit 21 (Asoke)

Our client is a leading Japanese printing and packaging group with decades of expertise, providing innovative packaging solutions for food, consumer goods, healthcare, and pharmaceutical industries across Southeast Asia

Working Conditions

- Working hours: Monday–Friday, 8:30 AM–5:30 PM

Responsibilities

- Identify and develop new business opportunities to achieve sales targets.
- Acquire new customers and expand the client portfolio.
- Manage existing customer accounts and maintain strong client relationships.

- Conduct regular client visits and communications to understand business needs.
- Prepare quotations and proposals tailored to customer requirements.
- Ensure proposed solutions align with customer needs and expectations.
- Coordinate with overseas manufacturing facilities to support customer requirements.
- Align customer expectations with production capabilities and delivery commitments.
- Support sales operations and execute sales-related projects.
- Perform other duties as assigned by management.

Qualifications:

- Bachelor's degree in Packaging Technology or a related field.
- Experience in the packaging industry is an advantage.
- Good command of written and spoken English.
- Strong interpersonal, communication, and presentation skills, with a customer-oriented mindset.
- Positive attitude, strong teamwork skills, and the ability to work effectively under pressure.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明