



PR/120283 | Sales Engineer (Industrial Products)

募集職種

人材紹介会社

ジェイエイシーリクルートメント タイランド

求人ID

1609902

業種

小売

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2026年09月01日 10:43

応募必要条件

職務経験

1年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Position: Sales Engineer

Location: Near Central Bangna

Products:

Industrial Robots, Control Machinery, Electronic Devices, and Manufacturing Efficiency Improvement Solutions

Key Responsibilities

- Visit and support existing customers (approximately 3–4 days per week).
- Build and maintain strong, long-term relationships with clients.
Achieve assigned sales targets and business objectives.
- Prepare sales-related documentation, including daily reports, visit plans, and sales forecasts.

- Coordinate with suppliers, manufacturers, and internal departments to ensure smooth project execution.
- Provide regular activity and sales updates to the Japanese Manager.
- Continuously develop product knowledge and identify new business opportunities.
- Participate in supplier and manufacturer training programs as required.

Qualifications

- Bachelor's degree in Engineering or a related field.
- 1–2 years of experience in sales.
- Experience in industrial products, automation, machinery, or a Japanese trading company is highly preferred.
- Intermediate English communication skills, with the ability to interact effectively with Japanese management.
- Valid driver's license (company vehicle provided).
- Proficient in Microsoft Office applications, including Word, Excel, PowerPoint, and Outlook.

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会社説明