



PR/120272 | Sa

募集職種

人材紹介会社

ジェイエイシーリクルートメント タイランド

求人ID

1609899

業種

ビジネスコンサルティング

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2026年09月01日 10:43

応募必要条件

職務経験

1年以上

キャリアレベル

中途経験者レベル

英語レベル

日常会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

About the Role

We are looking for a motivated and results-oriented Sales Executive (Chinese Speaking) to join our team. The successful candidate will be responsible for engaging with prospective clients and providing tailored solutions.

Key Responsibilities

- Follow up on inbound and outbound leads to generate sales opportunities and close deals.
- Meet and consult with potential clients to understand their objectives.
- Present and explain company services effectively.
- Build and maintain strong relationships with clients throughout the sales process.
- Prepare proposals, quotations, and service presentations.

- Negotiate contracts and successfully close sales opportunities.
- Handle client concerns, objections, and inquiries professionally.
- Maintain accurate sales records and prepare regular sales reports and forecasts.
- Participate in exhibitions, networking events, seminars, and conferences to generate new business opportunities.
- Gather customer feedback and market intelligence to support business growth.
- Stay updated on immigration, residency, and global mobility market trends.

Qualifications

- Bachelor's degree in Business Administration, Marketing, International Business, or a related field.
- Proven experience in Sales, Business Development, Services, or a related field.
- Fluent in Mandarin Chinese, English, and Thai (both spoken and written).
- Experience working with Chinese clients or high-net-worth individuals is highly preferred.
- Strong presentation, communication, and negotiation skills.
- Self-motivated, target-driven, and capable of working independently.
- Passion for sales and delivering exceptional customer service.
- Proficiency in Microsoft Office and CRM systems.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.th/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.th/terms-of-use>

会社説明