



PR/161022 | Junior Sales Executive

募集職種

人材紹介会社

ジェイエイシーリクルートメントマレーシア

求人ID

1609872

業種

ITコンサルティング

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2026年09月01日 10:39

応募必要条件

職務経験

1年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Company and Job Overview

- Our client is a technology solutions company specializing in AI, digital transformation, cloud, and enterprise technology solutions.
- As a Sales Executive, you will be responsible for developing new business opportunities, managing customer accounts, and promoting AI and digital solutions to businesses.
- You will handle the full sales process, from prospecting and customer engagement to proposal presentation and deal closure.
- Location : KL (near LRT)

Job Responsibilities

- Generate new business opportunities and build client relationships.
- Promote AI, SaaS, and digital solutions to business customers.
- Manage the sales process from lead generation to deal closure.
- Understand customer needs and propose suitable solutions.
- Work closely with internal and regional teams to ensure successful project delivery.
- Keep up with industry trends and market developments.

Job Requirements

- Diploma or Degree in Business, Marketing, IT, Engineering, or related fields.
- Fresh graduates with strong interest in sales are encouraged to apply.
- Sales experience in IT, software, SaaS, or technology solutions is an advantage.
- Good communication and interpersonal skills.
- Self-motivated, proactive, and willing to learn.
- Good command of English. Mandarin is an added advantage.

#LI-JACMY

#countrymalaysia

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会社説明