

PR/161021 | Business Development Executive

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント マレーシア

求人ID
1609871

業種
化学・素材

雇用形態
正社員

勤務地
マレーシア

給与
経験考慮の上、応相談

更新日
2026年11月10日 04:00

応募必要条件

職務経験
3年以上

キャリアレベル
中途経験者レベル

英語レベル
流暢レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Company and Job Overview
Our client is a reputable trading company seeking a Business Development Executive to drive business growth in Malaysia. The role involves identifying new business opportunities, conducting market research, building and maintaining relationships with customers and business partners, coordinating projects, and monitoring business activities from opportunity identification through to project execution and implementation.

Responsibilities

- Support the development and execution of new projects by coordinating timelines, documentation, stakeholders, and project activities
- Act as the key liaison between customers, suppliers, internal teams, and business partners to ensure smooth project implementation
- Monitor project progress, milestones, risks, compliance requirements, and provide regular updates to management

- Conduct market research and gather business intelligence on industry trends, competitors, and new opportunities to support strategic growth
- Build and maintain relationships with customers, suppliers, technology providers, and strategic partners while identifying potential business opportunities
- Support business growth initiatives through pipeline management, proposal preparation, commercial discussions, and business planning activities

Requirements

- Bachelor's Degree in Business, Engineering, Supply Chain, Economics, or a related field
- 2-5 years of experience in business development, sales, project coordination, or a related commercial role
- Strong in business development, market research, and identifying new opportunities
- Proven ability to manage projects and coordinate with customers, suppliers, business partners, and internal stakeholders
- Strong communication, relationship-building, analytical, and problem-solving skills with a proactive mindset
- Proficient in Microsoft Office; willing to travel when required
- Applicants must be Malaysian citizens or possess valid residency and work authorization in Malaysia

Interested applicants, feel free to click APPLY NOW.
#LI-JACMY

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明