

PR/097587 | Mice & Event Sales (Senior Executive / Assistant Manager)

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント シンガポール

求人ID
1609818

業種
旅行・観光

雇用形態
正社員

勤務地
シンガポール

給与
経験考慮の上、応相談

更新日
2026年10月27日 15:00

応募必要条件

職務経験
3年以上

キャリアレベル
中途経験者レベル

英語レベル
基礎会話レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Key Responsibilities:

- Drive new business growth by achieving sales targets and key performance indicators
- Identify and engage prospective clients through proactive outreach, networking, and referrals
- Build and manage a strong sales pipeline to support consistent revenue generation
- Lead client presentations, proposals, and pitch engagements
- Understand client needs and deliver tailored event and meeting solutions
- Develop long-term relationships to encourage repeat business and upselling opportunities
- Collaborate with internal teams to ensure seamless execution of meetings and events

- Support event coordination and ensure successful on-site delivery
- Represent the company at industry events, trade shows, and networking sessions
- Contribute to additional projects and responsibilities as required

Requirements:

- 3–5 years of experience in B2B sales, ideally within events, MICE, or agency environments with hunter mentality
- Proven ability to drive revenue growth and secure new business
- Strong consultative selling approach with the ability to understand and solve client needs
- Experience engaging corporate clients and key decision makers
- Highly motivated, results-oriented, and able to thrive in a target-driven environment

Varick Lee
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