

PR/097576 | Asset Managers

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント シンガポール

求人ID
1609810

業種
銀行・信託銀行・信用金庫

雇用形態
正社員

勤務地
シンガポール

給与
経験考慮の上、応相談

更新日
2026年11月10日 05:00

応募必要条件

職務経験
6年以上

キャリアレベル
中途経験者レベル

英語レベル
ネイティブレベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

COMPANY OVERVIEW
Our Client is seeking an experienced and commercially driven Asset Manager to support the growth of our investment platform through capital raising and investor relationship management activities. The successful candidate will leverage their existing network of accredited investors, family offices, institutional investors, private banks, and wealth management channels to expand assets under management (AUM) and drive fundraising initiatives across the firm's investment products.

JOB RESPONSIBILITIES

- **Raise capital for Duxton Asset Management's investment products, including private funds and alternative investment opportunities.**
- **Leverage and further develop an existing portfolio of investor relationships and distribution channels.**
- **Identify, engage, and onboard new investors including family offices, high-net-worth individuals (HNWIs), ultra-high-net-worth individuals (UHNWIs), external asset managers (EAMs), and institutional investors.**

- **Conduct investor presentations, product discussions, and due diligence meetings.**
- **Develop customised investment solutions and proposals based on client objectives.**
- **Maintain strong relationships with investors and serve as a trusted advisor throughout the investment lifecycle.**
- **Work closely with the investment and management teams to communicate fund performance, market updates, and investment opportunities.**
- **Support fundraising campaigns, roadshows, networking events, and industry conferences.**
- **Ensure all fundraising and distribution activities comply with relevant MAS regulations and internal compliance requirements.**
- **Achieve capital raising targets and contribute to the firm's overall AUM growth strategy.**

REQUIREMENTS

- **Degree in Finance, Business, Economics, Real Estate, or a related discipline.**
- **Minimum 5 years of experience in asset management, fund distribution, private banking, wealth management, investor relations, or capital raising.**
- **Demonstrated track record of successful fundraising and investor acquisition.**
- **Possesses an established network of investors and intermediaries that can be leveraged for business development opportunities.**
- **Strong understanding of investment products, private funds, real estate investments, and alternative asset classes.**
- **Excellent presentation, negotiation, and relationship management skills.**
- **Self-motivated, entrepreneurial, and results-oriented mindset.**
- **Familiarity with Singapore's regulatory environment and MAS requirements.**

PREFERRED PROFILE

- **Existing relationships with family offices, private banks, external asset managers, wealth advisors, or institutional investors.**
- **Proven ability to bring and grow a transferable investor portfolio.**
- **Experience distributing alternative investment, private equity, real estate, or private credit products.**
- **Strong business development and client acquisition capabilities.**

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明