

PR/110693 | Technical Sales

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント インド

求人ID
1609447

業種
その他（メーカー）

雇用形態
正社員

勤務地
インド

給与
経験考慮の上、応相談

更新日
2026年11月03日 01:00

応募必要条件

職務経験
3年以上

キャリアレベル
中途経験者レベル

英語レベル
流暢レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

About the Role

We are looking for a Technical Sales Engineer to support customers in selecting and implementing precision motion-control products such as LM Guides, Ball Screws, Actuators, and related automation components. The role combines technical application support, customer interaction, product selection, and engineering calculations.

Key Responsibilities

- Understand customer applications and recommend suitable products and solutions.
- Provide technical support to customers and the sales team.
- Conduct technical discussions and application reviews with customers.
- Perform product life and safety factor calculations based on operating conditions.

- Handle customer technical issues and support complaint resolution.
- Assist in technical seminars, product demonstrations, and exhibitions.
- Coordinate with internal and overseas teams on technical inquiries and special projects.
- Support activities related to automation, semiconductor, industrial machinery, and emerging technology sectors.

Requirements

- Bachelor's Degree in Mechanical Engineering or a related field.
- Experience in machine design, product design, application engineering, or technical sales.
- Knowledge of motion-control products, automation equipment, or industrial machinery preferred.
- Hands-on experience with 3D CAD software.
- Strong engineering calculation and problem-solving skills.
- Excellent communication and customer-facing abilities.
- Willingness to travel across India for customer visits and business support.

Key Competencies

- Technical Sales & Application Engineering
- Mechanical Design & Product Selection
- Customer Relationship Management
- Technical Presentation Skills
- Analytical & Problem-Solving Ability
- Teamwork & Cross-Functional Coordination

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明