



PR/110682 | GM - Sales

募集職種

人材紹介会社

ジェイエイシーリクルートメントインド

求人ID

1609439

業種

その他（メーカー）

雇用形態

正社員

勤務地

インド

給与

経験考慮の上、応相談

更新日

2026年09月08日 03:00

応募必要条件

職務経験

10年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Job Title: GM - Sales

Location: Bangalore

Experience: 15-20 Years

Key Responsibilities:

- Lead the Indian subsidiary as the local responsible person.
- Support distributor sales activities through technical consultation and customer meetings.
- Prepare machine application studies, machining proposals, technical presentations and equipment evaluation documents.
- Conduct application engineering activities, machine operation demonstrations, troubleshooting, repair coordination and after-sales support.

- Liaise with Japan headquarters, distributors and end users.
- Support office administration and general management activities.
- Ensure customer satisfaction during machine installation, commissioning and production start-up.

Mandatory: Extensive machine tool industry experience, engineering background, customer-facing technical support, negotiation and stakeholder management.

*Since this is a small organization, you will be responsible for managing the team while also performing your duties as a sales engineer.

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会社説明