

PR/120282 | JS Sales

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント タイランド

求人ID
1609413

業種
その他

雇用形態
正社員

勤務地
タイ

給与
経験考慮の上、応相談

更新日
2026年11月03日 01:00

応募必要条件

職務経験
3年以上

キャリアレベル
中途経験者レベル

英語レベル
ビジネス会話レベル

日本語レベル
ビジネス会話レベル

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Company Overview

Support and manage relationships with Japanese clients in Thailand by providing PCB repair services. Coordinate with customers, engineers, and the Japan headquarters to ensure smooth service delivery and customer satisfaction. The role initially focuses on existing clients, with opportunities to support business growth and develop new customers in the future.

Key Responsibilities:

- Manage and maintain relationships with existing Japanese manufacturing clients in Thailand.
- Promote PCB and electronic equipment repair/maintenance services.
- Coordinate the collection and delivery of repaired products.
- Liaise with the Japan headquarters and technical teams regarding customer requirements.

- Develop new business opportunities after establishing a stable customer base in Thailand.
- Support participation in exhibitions and networking events to expand local business connections.
- Initially focus on visiting existing customers, confirming repair details, and delivering repaired products.

Qualifications:

- Sales experience is required.
- Strong passion, proactive mindset, and professional personality.
- Experience handling Japanese clients independently.
- Valid driving ability and willingness to travel for customer visits.
- Experience living or working in Japan is a strong advantage.
- Knowledge of PCB or electronics industry is preferred.
- Bachelor's degree or higher.
- Japanese proficiency at N1 level (Fluent to Native level).
- Intermediate English communication skills or above.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明