



PR/120265 | Sales Officer

募集職種

人材紹介会社

ジェイエイシーリクルートメント タイランド

求人ID

1609408

業種

その他（メーカー）

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2026年08月25日 11:08

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

日常会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Job Description

- Focus on **70% new business development** and **30% existing customer management**.
- Meet prospective clients on a daily basis, together with the MD and sales team, to identify business opportunities and understand customer needs.
- Prepare and present proposals tailored to each customer's requirements.
- Apply critical thinking and creativity to develop solutions and business proposals for potential customers.
- Maintain regular sales activities and customer engagement to support business growth targets.

Qualifications

- Minimum **5 years of B2B sales experience**, including both new business development and existing customer management.
- Candidates with experience as a **Sales Coordinator, Sales Engineer, or Interpreter** who are interested in moving

into a sales role are also welcome to apply.

- Experience in planning and executing sales strategies to achieve business objectives.
- Strong critical thinking skills with the ability to create and present effective sales proposals and solutions.
- Proactive, self-motivated, and comfortable taking initiative in client-facing situations.
- Positive attitude toward challenges and able to logically explain ideas, contributions, and value-added solutions to customers.
- Strong communication, presentation, and relationship-building skills.

Preferred Qualifications

- English and/or Japanese communication skills.
- Experience in B2B sales and proposal preparation.
- Experience in the plastic injection molding industry or related manufacturing businesses would be a strong advantage.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明