



JAC Recruitment

タイの求人なら
JAC Recruitment Thailand

PR/120253 | Sales (Officer / Assistant Manager)

募集職種

人材紹介会社

ジェイエイシーリクルートメント タイランド

求人ID

1609400

業種

その他（メーカー）

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2026年08月25日 11:08

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

日常会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Job Summary

Responsible for driving sales growth, promoting products to architects, consultants, and construction companies, and managing the sales process from product specification and order handling to invoicing and payment collection. Assistant Sales Manager level will also be responsible for sales planning, strategy development, team management, and HQ reporting.

Key Responsibilities

- Develop and maintain relationships with architects, consultants, contractors, and customers.
- Promote products and secure project specifications.
- Negotiate price agreements and manage sales activities.
- Handle order entry, invoicing, payment collection, and sales documentation.
- Identify new business opportunities and expand market presence.
- Support sales planning, budgeting, and strategy implementation.

- Prepare sales reports and presentations.
- Supervise sales team members and report to SANWA Japan HQ (Assistant Sales Manager level).

Qualifications

- Bachelor's degree in Business, Marketing, Engineering, Architecture, Construction Management, or related fields.
- 3-10 years of sales experience in building materials or construction-related industries.
- Experience in exterior building materials and facade-related products is preferred:
 - Steel Doors & Rolling Shutters
 - Aluminum Windows
 - Window & Door Components
 - Glass Products
 - Paint / Coating Products
- Experience working with Japanese construction companies is highly preferred.
- Strong communication, negotiation, and relationship management skills.
- Proficient in Microsoft Excel, Word, and PowerPoint.
- English proficiency at Intermediate level or above.
- Own car and valid driver's license.
- Self-motivated, enthusiastic, and responsible.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.th/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.th/terms-of-use>

会社説明