

PR/096188 | Deputy General Manager

募集職種

人材紹介会社
JAC Recruitment Vietnam Co., Ltd

求人ID
1609381

業種
物流・倉庫

雇用形態
正社員

勤務地
ベトナム

給与
経験考慮の上、応相談

更新日
2026年11月17日 17:00

応募必要条件

職務経験
6年以上

キャリアレベル
中途経験者レベル

英語レベル
ビジネス会話レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Company Overview

A company in the international logistics and forwarding industry is hiring for a Deputy General Manager position. This is an exciting opportunity to join a newly established office in Vietnam and play a key role in building the business from the ground up.

Job Description

- Build and establish forwarding business operations from scratch, including processes, vendor management, team structure, and operational systems
- Develop new business opportunities and generate revenue across sea, air, and land forwarding services
- Manage daily forwarding operations while directly supporting customers and resolving operational issues

- Lead, manage, and develop a local team across sales, operations, and accounting functions
- Drive business expansion through KPI management, including revenue growth, gross profit, and customer acquisition
- Collaborate closely with the Vietnam Country Manager and support the overall growth strategy of the Vietnam office
- Conduct occasional domestic business trips within Vietnam as required

Qualifications

- Bachelor’s degree or above
- Minimum 7–10 years of experience in the forwarding industry
- Experience in both sales and operations functions
- Proven track record of independently generating and developing business
- Business-level English communication skills
- Strong leadership and team management abilities
- Experience working in small teams or startup environments is highly preferred
- Existing customer network in Vietnam is an advantage
- Japanese or Chinese language skills are preferred.

#LI-JACVN

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明