



JAC Recruitment

マレーシアの求人なら
JAC Recruitment Malaysia

PR/160979 | Senior Sales / Assistant Sales Manager (Japanese Speaker)

募集職種

人材紹介会社

ジェイエイシーリクルートメントマレーシア

求人ID

1609339

業種

化学・素材

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2026年09月08日 05:00

応募必要条件

職務経験

10年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

日常会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Organization Unit: Sales and Marketing Division

Report to: Senior Manager Sales and Marketing (Manager in Johor office)

Key Responsibilities: Administer and coordinate sales activities, liaise with distributors/customer local and overseas on purchase orders, etc.

- To follow up with distributors/customers by visiting them for after-sales services.
- To promote existing and new products to distributors /customers by working together with the R&D Division.
- Ensure the company sales target is achieved and maintained.
- Perform cost calculations, draft and prepare quotations, submit and follow up with customers/distributors for feedback.
- Maintain good relationships with customers, advise them on the company's services and products.
- Prepare monthly sales forecast report and estimate sales figure report.
- Review and revise contracts with customers/distributors and advise management on contract terms, selling price, etc.
- Assist other sales team members based on project assignment.
- Provide marketing information and explain the marketing pattern in the assigned area.
- Proactive in handling customers/distributors' complaints and maintaining customer interest in our company.

- Liaise with Internal and External on Sales Issue
- Prepare quotation to customers/distributors

- Possess Diploma / Degree
- Knowledgeable in Sales and Marketing
- Minimum 10 years' working experience in sales
- Excellent communication skills
- Able to communicate in Chinese and Japanese is a value added

- Work From Home in KL , every months attend meeting in JB HQ (by flight/driving)
- Working hours – 8.30am – 5.30pm, Monday – Friday

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明