



PR/160974 | Assistant Sales Manager- Home based (Well-known food manufacturer)

募集職種

人材紹介会社

ジェイエイシーリクルートメントマレーシア

求人ID

1609335

業種

化学・素材

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2026年08月25日 11:03

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Company Overview:

Our client is a food ingredients manufacturer specializing in margarine, shortening, and specialty fats and oils for the bakery, confectionery, and food processing industries across Southeast Asia.

Currently they are looking for Sales Executive/ Assistant Sales manager to **home-based** in KL and require travel to Johor for events and reporting.

Job Description:

- Manage customer and distributor relationships through regular visits and after-sales support.
- Promote company products and identify sales opportunities.
- Prepare quotations, sales forecasts, and reports.

- Achieve sales targets and support business growth.
- Review contracts and recommend pricing strategies.
- Monitor market trends and customer feedback.
- Resolve customer issues and maintain high customer satisfaction.
- Collaborate with internal teams and support sales projects as needed.

Job Requirements:

- Diploma or Bachelor's Degree in Business Administration, Marketing, Food Science, or a related field.
- Minimum 5 years of sales experience, preferably in the food ingredients, bakery ingredients, FMCG, or food manufacturing industry.
- Experience managing distributors, key accounts, and industrial customers.
- Good communication, negotiation, and presentation skills.
- Willing to travel frequently to Johor (HQ).
- Ability to communicate in English and Mandarin due to market that support.
- Understanding of the bakery, confectionery, and food manufacturing market.

#LI-JACMY#countrymalaysia

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会社説明