Manager, Business Transformation Consulting

Lead Transformation Projects at Scale

募集職種

人材紹介会社
ドレイク・インターナショナル株式会社

採用企業名
Confidential

求人ID
1609186

部署名
Consulting Business Division

業種
ビジネスコンサルティング

会社の種類
大手企業 (300名を超える従業員数) - 外資系企業

外国人の割合
外国人 半数

雇用形態
正社員

勤務地
東京都 23区

給与
1000万円 ~ 1500万円

更新日
2026年11月16日 06:00

応募必要条件

職務経験
6年以上

キャリアレベル
中途経験者レベル

英語レベル
日常会話レベル

日本語レベル
ネイティブレベル

最終学歴
大学卒： 学士号

現在のビザ
日本での就労許可が必要です

募集要項

About the Opportunity

Our client is launching a next-generation consulting practice designed to help organizations accelerate growth, improve

operations, and execute large-scale business transformation initiatives.

Unlike traditional consulting firms that focus primarily on strategy recommendations, this organization combines consulting expertise with practical execution capabilities and access to extensive digital, customer, marketing, financial, logistics, and technology assets.

As a Manager, you will lead consulting engagements from planning through execution, managing client relationships, project delivery, and team coordination while helping build a rapidly expanding consulting organization.

The consulting business is currently in a high-growth phase and is expected to expand significantly over the next few years.

Key Responsibilities

Project Leadership

- Manage multiple consulting engagements simultaneously
- Develop project plans, scope definitions, timelines, and delivery frameworks
- Oversee resource allocation, budgeting, and project profitability
- Monitor project progress and ensure successful delivery against client expectations
- Conduct final reviews of project deliverables and ensure quality standards

Client Engagement

- Build trusted relationships with key client stakeholders
- Develop communication strategies for executive and project-level stakeholders
- Facilitate workshops, steering committee meetings, and executive discussions
- Act as a trusted advisor throughout transformation initiatives

Problem Solving & Risk Management

- Identify project risks and key business challenges
- Design and implement mitigation and resolution strategies
- Drive issue escalation and cross-functional alignment when necessary
- Support execution of business transformation initiatives

Business Development & Practice Building

- Support proposal development and client presentations
- Contribute to new business acquisition activities
- Work with senior leadership on consulting practice development
- Support recruiting, talent development, and organizational growth initiatives

Why Join?

High Visibility Role:
Work directly with senior executives and business leaders on strategic transformation initiatives.

End-to-End Ownership:
Move beyond recommendations and take ownership of implementation and business outcomes.

Build a New Consulting Organization:
Join at an early stage and play a meaningful role in shaping future consulting offerings, methodologies, and culture.

Diverse Industry Exposure:
Support clients across digital services, commerce, customer experience, marketing, operations, technology, and business transformation domains.

Long-Term Career Opportunities

Future career paths may include:

- Senior Manager
- Director
- Practice Leader
- Business Development Executive
- Corporate Strategy Leader
- New Business Development Leader

スキル・資格

Required Skills

Mandatory Qualifications

- 5+ years of project management experience
- Experience defining project scope, milestones, governance models, and delivery plans
- Strong stakeholder management and communication skills

- Experience managing teams within consulting firms and/or corporate environments
- Proven ability to drive projects involving multiple stakeholders
- Strong leadership, ownership, and problem-solving capabilities
- Entrepreneurial mindset with a hands-on approach
- Fluent Japanese language proficiency

Preferred Qualifications

- 5+ years of project management experience within a consulting firm
- Experience leading business transformation initiatives from issue identification through implementation
- Corporate planning, business planning, or new business development experience
- Experience coordinating cross-functional stakeholders and executive leadership teams
- Business-level English proficiency (TOEIC 800+ equivalent preferred)

Ideal Candidate

This role is ideal for:

- Consulting Managers from Strategy, IT, DX, or Operations Consulting firms
- Senior Consultants seeking their first Manager-level leadership role
- PMO Leaders managing enterprise-wide transformation initiatives
- Professionals looking to combine consulting, delivery leadership, and business-building experience
- Future Senior Managers and Directors seeking accelerated career growth opportunities

会社説明