

Head of Delivery & Operations

Next-gen AI Infrastructure start-up	
募集職種	
人材紹介会社 SThree株式会社	
求人ID 1607858	
業種 ハードウェア	
雇用形態 正社員	
勤務地 東京都 23区	
給与 1600万円 ~ 2500万円	
更新日 2026年08月18日 11:27	
応募必要条件	
キャリアレベル 中途経験者レベル	
英語レベル ビジネス会話レベル	
日本語レベル ネイティブ	
最終学歴 大学卒：学士号	
現在のビザ 日本での就労許可が必要です	
募集要項	

Head of Delivery & Operations - Japan

Our client is building next-generation AI cloud infrastructure in Japan, providing enterprise customers with GPU cloud services, AI platforms, storage, networking and tools to develop, deploy and scale AI workloads. They are seeking a Head of Delivery & Operations to lead customer onboarding, day-to-day service operations, reliability and customer success for their GPU cloud platform, playing a pivotal role in shaping how leading Japanese enterprises run production-scale AI workloads.

Key Skills & Experience

- **Cloud Operations & Infrastructure Delivery** - End-to-end leadership of service delivery from contract to production, covering capacity, connectivity, security and operational handover.
- **Service Management & Governance** - Running enterprise-grade operations with SLAs, incident and change management, risk control, and structured project governance.
- **GPU Cloud & AI Infrastructure** - Operating GPU cloud platforms, virtual machines, storage and networking to support AI training, inference and HPC workloads.
- **Capacity & Partner Management** - Forecasting GPU and infrastructure demand, coordinating with data centers,

vendors and technology partners to ensure performance, availability and security.

- **Customer Success & Stakeholder Management** - Acting as senior operational contact, managing escalations, running service reviews, and supporting customers from pilot to production-scale AI.
- **Process Building in Fast-Growth Environments** - Creating SOPs, runbooks, onboarding playbooks and governance frameworks in a rapidly scaling organization.
- **Language Capability** - Native-level Japanese and Business English, to engage effectively with local and global stakeholders.

Interested?

If you are excited by the opportunity to define AI cloud delivery and operations in Japan, we would be pleased to discuss this role and our client's vision further.

会社説明

Building next-generation AI cloud infrastructure in Japan, providing enterprise customers with GPU cloud services, AI platforms, storage, networking and tools to develop, deploy and scale AI workloads.