

PR/120231 | Assistant Manager, Business Development (Materials Industry)

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント タイランド

求人ID
1607774

業種
化学・素材

雇用形態
正社員

勤務地
タイ

給与
経験考慮の上、応相談

更新日
2026年10月27日 03:00

応募必要条件

職務経験
3年以上

キャリアレベル
中途経験者レベル

英語レベル
ビジネス会話レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Position: Assistant Manager, Business Development (Materials Industry)

Salary: Open to Discussion

Working Hours: Mon–Fri / Hybrid

Location: Bangkok, Thailand

About the Role

We are seeking an experienced and commercially driven Assistant Manager, Business Development to drive growth opportunities within the industrial materials sector.

In this role, you will identify and develop new business opportunities, manage the sales cycle from prospecting to commercialization, and build strong relationships with customers and business partners. You will also conduct market analysis, prepare business proposals, and collaborate with regional and cross-functional teams to support business growth.

This position is ideal for candidates with a strong sales mindset, experience in B2B industrial industries, and a passion for developing new business opportunities in a dynamic multinational environment.

Key Responsibilities

- Identify and develop new business opportunities in the manufacturing and mobility sectors.
- Manage the sales process from prospecting to commercialization.
- Build and maintain relationships with key customers and business partners.
- Conduct market research and competitor analysis.
- Prepare business proposals and support project execution.
- Coordinate with regional and cross-functional teams to deliver customer solutions.

Qualifications

- Bachelor's degree in Science, Engineering, Materials, Chemistry, or related field.
- 5+ years of experience in Business Development, Sales, or Technical Sales.
- Experience in industrial materials, chemicals, manufacturing, or related industries.
- Strong sales, negotiation, and customer management skills.
- Good English communication skills.
- Own car and valid driving license.
- Willingness to travel domestically and internationally as required.

Preferred

- Experience in automotive or mobility industries.
- Knowledge of emerging materials and technology trends.
- Experience working with regional or multinational teams.
- Additional language skills are an advantage.

Benefits:

- Annual leaves and holidays
- Provident Fund
- Health Insurance
- Medical Benefits
- Car Allowance (client onsite visitation)
- Gasoline Allowance

- Annual bonus
- Other benefits are followed by company’s policy

Interested applicants, please click **APPLY NOW**. Only shortlisted candidates will be contacted due to the high volume of applications.

#LI-JACTH

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明