



PR/120213 | Sales Executive

募集職種

人材紹介会社

ジェイエイシーリクルートメント タイランド

求人ID

1607760

業種

小売

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2026年08月18日 10:38

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Key Responsibilities

- Develop and maintain relationships with existing corporate clients.
- Identify and acquire new business opportunities in Thailand, particularly in the Rayong and Eastern Seaboard areas.
- Conduct product presentations and technical/business discussions with customers.
- Travel overseas to meet customers, present products, and support business development activities.
- Coordinate with internal teams and headquarters to support sales and project requirements.
- Submit weekly sales reports and attend meetings at the Bangkok office.

Requirements

- Experience in B2B sales, preferably in:
 - Chemical industry
 - Automotive industry
 - Trading companies
- Strong business development and customer relationship management skills.
- Willingness to travel domestically and internationally.
- Excellent presentation and communication skills.
- Strong English communication skills.
- Able to communicate and negotiate effectively with international customers.
- TOEIC score of approximately 800 or above preferred.

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会社説明