

PR/160637 | Sales Engineer (semiconductor) - global trading company

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント マレーシア

求人ID
1607700

業種
その他（メーカー）

雇用形態
正社員

勤務地
マレーシア

給与
経験考慮の上、応相談

更新日
2026年11月10日 18:00

応募必要条件

職務経験
3年以上

キャリアレベル
中途経験者レベル

英語レベル
流暢レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Job Description:

- Drive demand creation for semiconductor and electronic components with customers
- Support marketing activities and initiatives
- Coordinate delivery support, including forecast (FCST) and inventory/stock management
- Build and maintain strong relationships with customers and suppliers
- Prepare and provide regular reports to suppliers

Job Requirements:

- Proven B2B sales experience in relevant products
- Experience in both hunting sales (new customer acquisition) and farming sales (existing account management)
- Min 2–3 years of sales experience within the semiconductor industry
- Minimum Diploma or Degree in Engineering or a related engineering discipline
- Strong command of English, both written and spoken
- Hands-on capability in technical coordination and technical understanding
- Strong problem-solving skills with good product knowledge and the ability to sell based on customer needs

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会社説明