



PR/110653 | AM / DM- Sales {Gurgaon}

募集職種

人材紹介会社

ジェイエイシーリクルートメントインド

求人ID

1607684

業種

物流・倉庫

雇用形態

正社員

勤務地

インド

給与

経験考慮の上、応相談

更新日

2026年09月01日 07:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Job Title: AM/DM- Sales (Freight Forwarding, Logistics)

Location: Gurgaon

Role and Responsibilities:

- Identify and pursue new sales opportunities in CONTRACT LOGISTICS
- Develop and maintain strong relationships with potential customers
- Understand customer needs and provide tailored logistics solutions
- Sales experience of 3 to 5 year in Contract logistics & Freight forwarding sales

- Strong communication skills
- Conduct site visits and assessments to understand customer operations and identify opportunities
- Negotiate and close sales deals, ensure pricing and profitability

Educational Qualification

- A degree in Business, Marketing, or a related field is a plus (Logistics industry)

Experience

3-5 years of relevant experience

Preferred Skills

- Proven experience in sales, preferably in logistics industry
- Excellent communication, negotiation, and interpersonal skills
- Ability to build and maintain long term relationships with clients
- Strong problem-solving abilities and the ability to handle objections
- Self-motivated and target driven with a results-oriented mindset
- Ability to work independently and as part of a team

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会社説明