



PR/160934 | Business Development Sales (Japanese Speaker)

募集職種

人材紹介会社

ジェイエイシーリクルートメントマレーシア

求人ID

1607183

業種

その他（メーカー）

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2026年09月08日 13:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

基礎会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Sales & Business Development

- Identify and develop new business opportunities across target industries.
- Promote and sell company products, solutions, and services to existing and prospective customers.
- Achieve monthly, quarterly, and annual sales targets.
- Prepare quotations, proposals, and technical presentations for customers.
- Conduct market research to identify customer needs, industry trends, and competitor activities.
- Develop and implement sales strategies to increase market share
- Build and maintain strong relationships with customers, distributors, and business partners.
- Understand customer requirements and provide suitable product recommendations and solutions.

- Handle customer inquiries, complaints, and after-sales support professionally.
- Conduct regular customer visits and business reviews.

Requirements

- Diploma or Bachelor's Degree in Business Administration, Marketing, Engineering, Manufacturing, Printing Technology, or related fields.
- Minimum 2-5 years of sales experience in industrial products, manufacturing, engineering solutions, printing, screen printing, electronics, or related industries.
- Fresh graduates with strong communication skills and a passion for sales may be considered.
- Business level of English and Bahasa Malaysia (Having Japanese skills is an advantage.)
- Strong sales, negotiation, and presentation skills.
- Excellent communication and interpersonal abilities.

#LI-JACMY

#Countrymalaysia

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.my/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.my/terms-of-use>

会社説明