

PR/120162 | Sales & Food Development (R&D)

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント タイランド

求人ID
1607131

業種
その他（メーカー）

雇用形態
正社員

勤務地
タイ

給与
経験考慮の上、応相談

更新日
2026年10月20日 04:00

応募必要条件

職務経験
3年以上

キャリアレベル
中途経験者レベル

英語レベル
ビジネス会話レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Our client specializes in Food Manufacturing business

Position: Sales & Food Development (R&D)
Salary: 35,000 - 70,000 THB
Location: Bangkok (sales office) and Ayutthaya (factory)

Key Responsibilities of the position:

- Develop new customers and expand sales of **frozen and chilled food products** in Thailand (existing and new clients)
- Manage OEM clients for food processing process with related department (R&D and production)

- Conduct client visits, identify needs, and propose suitable products and applications
- Generate and follow up on customer inquiries to build and convert new business opportunities.
- Collaborate with R&D to customize taste, texture, and specifications based on customer requirements.
- Manage the product development process from customer request through commercialization and launch.

Qualifications required:

- Bachelor’s degree in Engineering or any related field.
- Over 3 years experience in food manufacturing business (OEM preferred) **not trading**
- Experience in B2B Sales, R&D or QA/QC in frozen or chilled food industry.
- Good English communication skill (internal use) and able to provide document in English

Benefits:

- Company car and fleet card
- Meal Allowance
- Provident Fund
- Health and Life Insurance
- Diligent
- Bonus
- Other leaves as per Thai law

Working Hours: Mon - Fri (8.30 a.m. - 5.30 p.m.)

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明