

PR/110640 | Sales Representative- Gurgaon

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント インド

求人ID
1607119

業種
その他（メーカー）

雇用形態
正社員

勤務地
インド

給与
経験考慮の上、応相談

更新日
2026年11月03日 15:00

応募必要条件

職務経験
6年以上

キャリアレベル
中途経験者レベル

英語レベル
ビジネス会話レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Company Profile-

Japanese-origin global manufacturer specializing in precision small motors and motion control solutions used in factory automation, semiconductor manufacturing equipment, robotics, and medical devices.

Job Overview-

A Sales Representative role, where the candidate has to develop and maintain relationships with customers and vendors in assigned territories, also identify new business opportunities and support business expansion.

Job Responsibilities-

• Develop and maintain relationships with customers in assigned territories, focusing on automation and motion control solutions.
• Identify new business opportunities and support business expansion through proactive sales activities

• Achieve sales targets and contribute to revenue growth by promoting the company's products and solutions

• Prepare quotations, negotiate commercial terms, and follow up on customer inquiries and projects

• Collaborate with internal teams including marketing, technical support, and customer service to ensure timely and effective customer support

• Travel domestically as required to visit customers, conduct business meetings, and support project activities.

Experience in industrial automation, precision motors, motion control, robotics, or similar B2B engineering products (automotive sales background is not preferred)

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会社説明