



PR/110624 | Sales Manager – Sales Division

募集職種

人材紹介会社

ジェイエイシーリクルートメントインド

求人ID

1607108

業種

その他（メーカー）

雇用形態

正社員

勤務地

インド

給与

経験考慮の上、応相談

更新日

2026年08月25日 06:00

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

基礎会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Department & Designation

Sales Manager – Sales Division

Educational Qualification

Diploma in mechanic or engineering

Age

Open

Experience

7+ Yrs

Gender

Open

Reporting to

Sales Managing Director

No of Reportees

10 direct reportees.

Job Location

NARASAPURA

Benefits

Subsidized lunch is provided in canteen.

No of working days

6 days working

Working hours

8 hours per day.

Job Description

- Overall management of the sales department (10 Indian local people)
- Managing corporate sales to domestic automakers (OEMs) in India
- Product coverage: Existing products C18(clutch parts) and new products (EV-related products)
- Acquiring new customers and new business (existing and new products)
 - Handling new business inquiries
- Coordinate basic business agreement with a new customer (in English)
- Review of costs for the estimate, final confirmation of details
 - Negotiating terms with customers
- Progress management until mass production begins
- Planning and execution of medium- to long-term sales plans and sales strategies.
- Coordination of communication with related department of headquarters in Japan (in English)
- Training of Indian sales members
- Regular performance and activity reports to the HOD (Japanese)
- Business trips for client visits and meetings (mainly within India)

Any Behavioural Competencies/Functional /Technical Competencies required

Please specify.

Experience working in a Japanese corporate environment is preferred.- Overall management of the sales department (10 Indian local people)

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会社説明