Store Manager

募集職種

人材紹介会社
Advisory Group株式会社

求人ID
1605977

業種
小売

会社の種類
大手企業 (300名を超える従業員数) - 外資系企業

外国人の割合
外国人 少数

雇用形態
正社員

勤務地
東京都 23区

給与
400万円 ~ 550万円

ボーナス
固定給+ボーナス

更新日
2026年10月30日 01:00

応募必要条件

職務経験
1年以上

キャリアレベル
中途経験者レベル

英語レベル
基礎会話レベル (英語使用比率: 10%程度)

日本語レベル
流暢レベル

最終学歴
高等学校卒

現在のビザ
日本での就労許可が必要です

募集要項

Store Manager – Premium Confectionary Retail

We are looking for an experienced retail professional to join a premium confectionary company as a Store Manager in Japan.

This role is suitable for candidates with experience in retail, hospitality, cafés, food and beverage, or customer service who are ready to take the next step into store management.

You will be responsible for delivering an excellent customer experience, supporting and developing the store team, and

ensuring the smooth day-to-day operation of the store.

Key Responsibilities

- Manage the daily operations of the store
- Lead, motivate, and support store staff
- Deliver a high standard of customer service
- Ensure customers receive a warm and premium brand experience
- Manage staff schedules, attendance, and shift planning
- Support the recruitment, onboarding, and training of new team members
- Monitor store sales and work toward individual and team targets
- Manage stock levels, product displays, and store presentation
- Ensure products are displayed according to brand guidelines
- Handle customer questions, feedback, and complaints professionally
- Maintain store cleanliness, safety, and operational standards
- Report store performance and operational updates to management
- Support seasonal campaigns, promotions, and new product launches

Requirements

- Experience in retail, hospitality, cafés, restaurants, food and beverage, or customer service
- Previous experience as a Store Manager, Assistant Store Manager, Supervisor, Shift Leader, or Team Leader
- Strong communication and people-management skills
- A customer-focused and positive attitude
- Ability to motivate and develop a team
- Strong organisational and problem-solving skills
- Comfortable working toward sales and performance targets
- Native or fluent Japanese
- Currently based in Japan with valid working eligibility
- Availability to work shifts, weekends, and public holidays

Preferred Experience

- Experience within premium retail, confectionery, cafés, luxury goods, cosmetics, fashion, or hospitality
- Experience managing sales targets and store performance
- Experience training or supervising junior team members
- Experience with stock management, visual merchandising, and staff scheduling
- An interest in chocolate, food, hospitality, or premium customer service

Ideal Candidate

You are a hands-on and supportive leader who enjoys working directly with customers and developing a strong store team.

You take pride in creating a welcoming store environment and are comfortable balancing customer service, team management, sales performance, and daily operations.

Candidates currently working as an Assistant Store Manager, Supervisor, Shift Leader, or experienced retail team member are also encouraged to apply if they are ready to progress into a management position.

What You Can Expect

- The opportunity to work for a globally recognised premium chocolate brand
- A supportive and structured working environment
- Training and development opportunities
- Career progression within retail management
- The chance to lead and develop your own store team
- Employee benefits and product discounts
- Competitive salary based on experience

スキル・資格

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会社説明