Associate Business Development Director

Global Account Management in Adtech

募集職種

人材紹介会社
SThree株式会社

求人ID
1605961

業種
広告・PR

会社の種類
中小企業 (従業員300名以下) - 外資系企業

雇用形態
正社員

勤務地
東京都 23区

給与
経験考慮の上、応相談

更新日
2026年11月13日 21:00

応募必要条件

キャリアレベル
中途経験者レベル

英語レベル
ビジネス会話レベル

日本語レベル
流暢レベル

最終学歴
大学卒： 学士号

現在のビザ
日本での就労許可が必要です

募集要項

The client is a leading advertising technology company provides a cloud-based platform that helps brands and agencies plan, buy, measure, and optimize digital advertising campaigns across channels such as connected TV, online video, audio, mobile, display, and social media. Its products leverage data, automation, and artificial intelligence to enable advertisers to reach relevant audiences, manage media spend more efficiently, and gain deeper insights into campaign performance, all through a unified, self-service platform designed for the open internet.

A Business Development professional with experience in digital advertising, ideally programmatic advertising, is required for one of the worlds foremost digital advertising platform providers. In this role you will work in a pod with other digital advertising experts and will be in charge of engaging with, up-selling, cross-selling, and supporting the development of comprehensive digital advertising campaigns for advertisers in partnership with global advertising agency partners (WPP, Publicis Groupe, Omnicom Group, etc.). This is an exciting opportunity to be part of an international team and supporting advertising campaign development for some of the worlds most iconic brands.

The successful candidate will have a business level English capability and fluency in Japanese, and have the following experiences:

- 10+ years' experience in sales or account management within advertising agencies or advertising technology platforms
- Knowledge and understanding of how international advertising and media agencies operate, make decisions, and support advertiser accounts
- Have an active network of business contacts within international advertising and media agencies
- Have deep knowledge of programmatic advertising solutions across a variety of channels such as connected TV,

online video, audio, mobile, display, and social media
- Working with a cross-functional team and supporting business goals outside of personal remit.

You will work closely with team members, your manager, and agency partners to deliver strong results. In return you will be rewarded with a great salary, benefits, and career growth opportunity.

If this sounds interesting, please apply as soon as possible.

会社説明

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