Associate Account Director

Direct sales to advertisers

募集職種

人材紹介会社
SThree株式会社

求人ID
1605959

業種
広告・PR

会社の種類
中小企業 (従業員300名以下) - 外資系企業

雇用形態
正社員

勤務地
東京都 23区

給与
経験考慮の上、応相談

更新日
2026年10月30日 01:00

応募必要条件

キャリアレベル
中途経験者レベル

英語レベル
ビジネス会話レベル

日本語レベル
流暢レベル

最終学歴
大学卒： 学士号

現在のビザ
日本での就労許可が必要です

募集要項

The client is a leading advertising technology company providing a cloud-based platform that helps brands and agencies plan, buy, measure, and optimise digital advertising campaigns Their products leverage data, automation, and AI to enable advertisers to reach relevant audiences, manage media spend more efficiently, and gain deeper insights into campaign performance, all through a unified, self-service platform designed for the open internet.

A hunter sales professional with experience selling digital advertising, marketing automation, or programmatic advertising solutions directly to advertisers is required for one of the worlds foremost programmatic advertising solution providers. In this role you will regularly approach and engage new prospect customers, introduce campaign solutions, and onboard new customers to the platform. You will be working in a pod with other adverting industry specialists to ensure growth of campaign revenue across strategic accounts and achieve business goals.

The successful candidate should speak business level English, and be fluent in Japanese, as well as have the following experiences:

- 10+ years' experience in digital advertising, media, or adtech
- Strong track record of achieving and exceeding sales targets
- Proven ability to engage with senior stakeholders and influence business decisions
- Campaign analysis and reporting, with the ability to translate insights into actionable strategies
- Experience working in a cross-funtional team and collaborating on strategic accounts.

You will work together with your manager and team members to deliver outstanding results. In return you will be rewarded with a competitive salary, benefits, and career development opportunities.

If this sounds like you, please apply as soon as possible.

会社説明

The client is a leading advertising technology company providing a cloud-based platform that helps brands and agencies plan, buy, measure, and optimize digital advertising campaigns Their products leverage data, automation, and AI to enable advertisers to reach relevant audiences, manage media spend more efficiently, and gain deeper insights into campaign performance, all through a unified, self-service platform designed for the open internet.