



PR/087547 | FP&A & Commercial Finance Manager

募集職種

人材紹介会社

JAC Recruitment USA

求人ID

1605625

業種

レストラン・フードサービス

雇用形態

正社員

勤務地

アメリカ合衆国

給与

経験考慮の上、応相談

更新日

2026年09月01日 13:00

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

基礎会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

POSITION SUMMARY

The FP&A & Commercial Finance Manager serves as a key business partner to Sales, Operations, Supply Chain, and Accounting, providing financial planning, forecasting, profitability analysis, and performance reporting to support strategic decision-making. This role drives revenue growth and margin improvement through actionable financial insights, pricing analysis, and commercial finance support.

RESPONSIBILITIES

- Lead budgeting, forecasting, and financial planning activities to support business objectives.
- Develop and maintain financial models for sales forecasting, operating expenses, gross margin, and working capital analysis.
- Analyze customer, product, and SKU profitability to identify growth and margin improvement opportunities.

- Partner with Sales on pricing strategies, customer proposals, promotions, and commercial decision-making.
- Conduct variance analysis on sales, volume, mix, price, cost, freight, and promotional spending.
- Prepare executive reports, KPI dashboards, and management presentations.
- Collaborate with Sales, Operations, Supply Chain, Procurement, and Accounting to support business initiatives.
- Provide financial analysis and recommendations to improve profitability, forecast accuracy, and operational performance.
- Support business cases, strategic projects, and new product or customer initiatives.
- Drive reporting enhancements, process improvements, and data quality initiatives related to FP&A and commercial finance.

QUALIFICATIONS

- Bachelor's degree in Finance, Accounting, Business, Economics, or a related field.
- 5-8+ years of experience in FP&A, Commercial Finance, Corporate Finance, or Financial Analysis.
- Strong financial modeling, budgeting, forecasting, and variance analysis skills.
- Experience conducting profitability analysis and supporting business performance reporting.
- Advanced Excel skills.
- Strong analytical and problem-solving abilities.
- Excellent communication and presentation skills.
- Ability to partner effectively with cross-functional stakeholders and provide actionable business recommendations.
- CPA, CMA, MBA, or other advanced certifications are a plus.

SALARY USD 140,000-175,000 (DOE)

LOCATION Santa Fe Springs, CA

WORK STYLE Onsite

BENEFITS

- Health and dental insurance
- 401(k) Retirement Plan
- Paid Vacations
- Paid Holidays

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.us/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.us/terms-of-use>

会社説明