



PR/160903 | Technical Sales Executive - Building Drainage & Roofing Solutions

募集職種

人材紹介会社

ジェイエイシーリクルートメントマレーシア

求人ID

1605608

業種

土木

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2026年09月01日 13:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Company Overview

Our client is a specialist provider of building drainage and water management solutions, serving the construction industry across commercial, industrial, residential, and infrastructure projects. The company works closely with developers, consultants, architects, engineers, and contractors to deliver innovative and high-performance drainage systems that support modern building requirements. With a strong focus on technical expertise and project support, the company provides end-to-end solutions from product specification and design consultation to implementation and after-sales service.

Job Overview

The Sales Executive will be responsible for driving business growth by promoting the company's products and solutions to key stakeholders within the construction industry, including Quantity Surveyors, Engineers, Developers, Contractors, and Consultants. This role combines business development, relationship management, technical consultation, and market intelligence to achieve sales targets, expand market presence, and support the successful implementation of customer projects.

Key Responsibilities:

- To attend, service, promote and to specify company products to Quantity Surveyors, Engineers and Developers.

- Maintain good relationship with by identifying client's needs and develop appropriate sales strategy to meet their needs.
- Responsible of preparation of proposals, provide solutions and information.
- Conduct product briefing and organize presentation to clients.
- Liaise with clients on all technical aspects of the project.
- Identify and gather new potential leads and maintain existing client's relationship.
- Good Communication skills.
- Gather market intelligence for the Manager by making close monitoring of market movements.

Key Requirements:

- Diploma/Degree in business, marketing, construction or related fields
- Able to read and comprehend construction/architectural drawings
- Excellent communication, negotiation and interpersonal skills.
- Good analytical and presentation skills.

#LI-JACMY

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会社説明