

PR/160880 | Medical Sales Executive (CNS)

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント マレーシア

求人ID
1605592

業種
福祉・介護

雇用形態
正社員

勤務地
マレーシア

給与
経験考慮の上、応相談

更新日
2026年10月27日 18:00

応募必要条件

職務経験
3年以上

キャリアレベル
中途経験者レベル

英語レベル
流暢レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Company and Job Overview

A global pharmaceutical company is looking for a dedicated and motivated Medical Sales Executive to join their team. In this role, you will drive sales performance and develop growth strategies to expand market presence and achieve business goals.

Job Responsibilities

- Build trust with HCPs and stakeholders
- Achieve sales, growth, market share, and listing targets
- Plan and execute HCP engagement activities
- Organize promotional events to boost brand visibility

- Expand market share by identifying new channels, HCP, hospitals and accounts
- Analyze territory performance and report monthly
- Stay updated on medical knowledge and brand strategy
- Handle complaints and medical inquiries professionally
- Ensure compliance with regulations and company policies
- Support and guide team members to enhance performance

Job Requirements

- Bachelor’s degree in Pharmacy, Pharmaceutical Science, Science or related fields
- Minimum 3 years of sales experience in the pharmaceutical industry
- Experience in Government/ MOH is a must
- Strong organizational and time-management abilities
- Good business acumen in identifying more opportunity
- Experience in new launches or psychiatry or bluebook listing would be advantageous
- Willing to be based in Johor/ Kuching.

Interested applicants, feel free to click APPLY NOW

#LI-JACMY
#countrymalaysia

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明