



PR/118441 | Merchandising & Allocation Specialist

募集職種

人材紹介会社

ジェイエイシーリクルートメントイギリス

求人ID

1605562

業種

小売

雇用形態

正社員

勤務地

イタリア

給与

経験考慮の上、応相談

更新日

2026年09月01日 12:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Role Overview

The Senior Merchandising & Allocation Specialist supports the planning, assortment, and stock flow processes to ensure strong commercial performance across all your channels. This hybrid role combines analytical merchandising responsibilities with hands on allocation and in season trading. The Specialist works closely with cross functional teams to optimize product performance and deliver a consistent consumer experience.

Key Responsibilities

Financial & OTB Support

- Support manager on the creation of financial plans aligned with seasonal ranges and commercial goals.
- Contribute to set sales and stock targets.
- Assist in maintaining OTB and inventory plans.

- Update rolling forecasts and provide insights to support trading decisions.

Assortment Planning

- Assortments development by channel and geography.
- Provide hindsight analysis to inform OTB and future range planning.
- Brief Merchandising and HQ on consumer needs.
- Contribute to VM and space planning criteria.
- Maintain the Store Profiling database and sample management.
- Provide analysis to support line development.

Allocation, Replenishment & Trading

- Execute allocation and replenishment strategies to ensure optimal stock flow.
- Monitor in season performance and highlight risks and opportunities.
- Support strategies to improve full price sell through.
- Participate in trading reviews and follow up on actions.
- Collaborate with Logistics to ensure product availability.

Systems & Process

- Ensure accuracy of MDM and system data flows.
- Identify opportunities to improve processes and increase efficiency.

Analysis & Reporting

- Produce weekly and seasonal reports on KPIs, stock levels, and sell through.
- Provide data driven insights to support decision making.

Cross Functional Communication

- Maintain effective communication with Merchandising, VM, Retail, Logistics and Marketing teams.
- Support alignment across product, stock, and trading activities.

Experience & Profile

- 3-5 years in merchandising, buying, planning, or allocation.
- Strong analytical and numerical skills.
- Good understanding of merchandising and allocation processes.
- Strong attention to detail and data accuracy.
- Previous experience in fashion is a must

We regret to inform applicants that only shortlisted candidates will be notified. Thank you for your understanding.

#LI-JACUK #SY

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会社説明