



PR/110621 | Representative - Sales (Bangalore)

募集職種

人材紹介会社

ジェイエイシーリクルートメントインド

求人ID

1605560

業種

その他（商社）

雇用形態

正社員

勤務地

インド

給与

経験考慮の上、応相談

更新日

2026年09月15日 04:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Job Description

Develop and maintain relationships with customers in assigned territories, focusing on automation and motion control solutions

- Identify new business opportunities and support business expansion through proactive sales activities
- Achieve sales targets and contribute to revenue growth by promoting the company's products and solutions
- Prepare quotations, negotiate commercial terms, and follow up on customer inquiries and projects
- Collaborate with internal teams including marketing, technical support, and customer service to ensure timely and effective customer support
- Travel domestically as required to visit customers, conduct business meetings, and support project activities

Experience in industrial automation, precision motors, motion control, robotics, or similar B2B engineering products
(automotive sales background is not preferred)

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会社説明