



JAC Recruitment

シンガポールの求人なら
JAC Recruitment Singapore

PR/097455 | Sales Manager (Chemical Raw Material)

募集職種

人材紹介会社

ジェイエイシーリクルートメント シンガポール

求人ID

1605530

業種

化学・素材

雇用形態

正社員

勤務地

シンガポール

給与

経験考慮の上、応相談

更新日

2026年09月01日 12:00

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Our client, a leading ASEAN-based distributor of specialty materials and industrial raw materials, is hiring a Sales Manager to drive the growth of its plastic resin and chemical raw material business. The role will lead business development and account management activities for raw material sales across the semiconductor and medical device markets, while growing market share for plastic raw materials among plastic moulders in Batam, Indonesia.

Job Responsibilities:

- Lead the sales of raw materials to semiconductor and medical device manufacturers by identifying new business opportunities and expanding relationships with existing customers.
- Build and oversee the plastic raw material business with plastic moulding companies in Batam, requiring regular travel and active engagement with customers on-site.
- Act as the primary liaison between suppliers/principals and customers, providing both technical and commercial support on product specifications, qualification processes, and supply matters.

- Achieve sales revenue and profitability objectives through effective account management, accurate forecasting, and delivery against budget targets.

Job Requirements

- Minimum 5 years of experience in sales, business development, or technical sales within a relevant industry.
- Experience within the semiconductor, medical device, specialty chemicals, or raw material distribution industries.
- Strong industry network and established contacts within the semiconductor and/or medical device manufacturing ecosystem.
- Willingness and ability to travel frequently and manage accounts across Singapore and Batam.
- Bachelor's degree in Electrical & Electronic Engineering, Chemical Engineering, or a related discipline.

Interested applicant, please click APPLY or email me at jennifer.hardicar@jac-recruitment.com

Do note that we will only be in touch if your application is shortlisted.

Jennifer Maria Hardicar
JAC Recruitment Pte Ltd
EA License Number: 90C3026
EA Personnel: R1987984

#LI-JACSG
#countrysingapore

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.sg/privacy-policy>
Terms and Conditions Link: <https://www.jac-recruitment.sg/terms-of-use>

会社説明