# Manager of Technology Licensing Section/技術移転セクションマネジャー

**国際的な環境です。服装自由。住宅手当あり。**

## 募集職種

**採用企業名**
学校法人 沖縄科学技術大学院大学学園

**求人ID**
1605124

**業種**
教育・学校

**雇用形態**
契約

**勤務地**
沖縄県, 国頭郡恩納村

**給与**
経験考慮の上、応相談

**勤務時間**
所定労働時間：9:00 - 17:30

**休日・休暇**
土・日・祝、年末年始（12月29日～1月3日）、年次有給休暇、夏季休暇、傷病休暇、特別休暇

**更新日**
2026年11月25日 02:00

## 応募必要条件

**職務経験**
6年以上

**キャリアレベル**
中途経験者レベル

**英語レベル**
ビジネス会話レベル

**日本語レベル**
ビジネス会話レベル

**最終学歴**
大学院卒： 修士号/博士号

**現在のビザ**
日本での就労許可は必要ありません

## 募集要項

The position
The Technology Licensing Section is a key part of OIST Innovation, the technology commercialization arm of OIST that drives technology transfer, industry partnerships, and startup incubation. The Technology Licensing Section is at the forefront of transforming cutting-edge research into real-world impact. We proactively identify high-potential technologies developed at OIST, protect and manage them primarily through patents, and drive commercialization by connecting with partners worldwide. Our work is fast-paced, global, and central to turning bold scientific ideas into innovation that matters. OIST is seeking a Manager of the Technology Licensing Section with a strong scientific or engineering background and proven leadership skills. The successful candidate will play a pivotal role in transforming cutting-edge research into commercial applications, contributing to both economic development and scientific advancement. This position offers a unique

opportunity to work at the intersection of academia, industry, and entrepreneurship while helping build a vibrant innovation ecosystem in Okinawa.

Responsibilities

- Strategic Leadership

・Develop and implement multi-year strategies for technology licensing in coordination with the OIST Innovation Management Team
・Interface with staff in Technology Development (POC Program) and Business Development to assess intellectual property and develop commercialization strategies
・Provide strategic guidance on OIST intellectual property, business development, and entrepreneurship policies
・Stay current with developments in intellectual property law and industry trends, and proactively identify opportunities to enhance the university's intellectual property program
・Contribute to OIST's broader innovation ecosystem development strategy

- Section Management

・Oversee daily operations of the section, including IP portfolio management and licensing activities
・Monitor and manage budget execution, including forecasting and adjustment
・Compile and deliver periodic performance updates to internal and external stakeholders
・Foster staff development through guidance, training, and growth opportunities

- Stakeholder Management

・Provide guidance and training to faculty, staff, and students on intellectual property policies and procedures
・Develop and maintain relationships with external partners, such as industry collaborators and patent attorneys, to advance the university's intellectual property goals

- Business Development

・Market OIST technologies through social media and at industry exhibitions and events in Japan and internationally
・Assist in negotiating various agreements including NDAs, MTAs, Collaborative/Sponsored Research Agreements, and Licensing Agreements
・Build and maintain relationships with potential licensees and investors

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・SNS、国内外の展示会・イベント等を通じたOIST技術のマーケティング活動。
・NDA、MTA、共同研究契約 / 受託研究契約、ライセンス契約など各種契約交渉の支援。
・潜在的ライセンシーおよび投資家との関係構築とその維持。

## スキル・資格

(Required)

1. Ph.D. or master's degree in a relevant scientific or engineering field, or an equivalent combination of education and professional experience
2. Minimum of 5 years of experience in technology transfer, research commercialization, industry R&D, engineering, or a related field
3. Deep knowledge of intellectual property management and licensing
4. Strong leadership abilities with proven team management experience
5. Demonstrated ability to evaluate and understand diverse scientific and technical concepts
6. Excellence in stakeholder management and communication
7. Business-level English language proficiency, including a high level of reading comprehension and writing skills

(Preferred)

1. Track record of successful technology development and commercialization
2. Prior experience in industry (e.g., corporate R&D, engineering, product development, or business development)
3. Business-level Japanese language proficiency, including a high level of reading comprehension and writing skills

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