



Sub-Region Head of Sales, Japan – Based in Japan

募集職種

採用企業名

トリナ・ソーラー・ジャパン株式会社

求人ID

1605113

業種

石油・エネルギー

雇用形態

正社員

勤務地

東京都 23区, 千代田区

給与

経験考慮の上、応相談

更新日

2026年09月07日 01:00

応募必要条件

職務経験

10年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

流暢

その他言語

中国語：北京語 - ビジネス会話レベル

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

募集要項

Key Responsibilities:

1.Strategic Execution: Execute the company's overall strategic plans and ensure effective implementation in the solar business segments.

2.Market Development: Identify industry trends to achieve rapid market breakthroughs and business growth.

3.Team Development: Manage high-performing team and foster organizational engagement. Enhance organizational capabilities, lead the team to achieve ambitious sales goals, and maintain a stable market leadership position amid intense competition.

4.Results

Delivery: Establish efficient management systems and meet annual business goals.

5.Other Job Tasks: Perform additional tasks assigned by management to support business objectives and company needs.

スキル・資格

Qualifications and Skills:

- 1.Education: Bachelor's degree in business, Engineering, or related field.
 - 2.Experience: Minimum 10 years of experience in the solar industry, with team management experience.
 - 3.Languages: Proficient in both Chinese and Japanese to liaise with regional partners; fluency in English is highly preferred.
 - 4.Character: Mature and stable personality, demonstrating leadership, resilience, and the ability to handle challenges effectively.
 - 5.P&L Accountability: Proven success in regional business operations and overseas market management.
 - 6.Team Management: Extensive experience in managing cross-cultural, diverse teams.
 - 7.Communication: Maintain strong customer relationships and balance internal and external partnerships during market volatility.
 - 8.Organizational Capability Building: Understand diverse business goals and build highly efficient sales teams.
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会社説明