

PR/096076 | 【Leading international logistics company】Korean Sales Manager

募集職種

人材紹介会社
JAC Recruitment Vietnam Co., Ltd

求人ID
1604963

業種
物流・倉庫

雇用形態
正社員

勤務地
ベトナム

給与
経験考慮の上、応相談

更新日
2026年11月03日 01:00

応募必要条件

職務経験
3年以上

キャリアレベル
中途経験者レベル

英語レベル
ビジネス会話レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

About the Role

Our client, a leading international logistics company, is seeking a Korean Sales Manager (Assistant Manager level) to support the expansion of its Korean customer portfolio in Northern Vietnam. This is a replacement position due to anticipated organizational changes and offers an excellent opportunity for a sales professional with logistics industry experience and strong connections within the Korean manufacturing community.

The successful candidate will lead a small sales team while driving new business acquisition and maintaining relationships with existing key accounts, particularly among Korean manufacturers operating in Vietnam.

Key Responsibilities

- Develop and expand business opportunities with Korean-invested companies in Vietnam.
- Maintain and strengthen relationships with existing clients.
- Identify new sales opportunities and generate leads within target industries.

- Conduct regular customer visits across Northern Vietnam, primarily through day trips.
- Coordinate with internal operations teams to provide effective logistics solutions.
- Manage and coach a team of 2-3 staff members.
- Prepare sales reports, forecasts, and market intelligence updates.
- Support strategic business development initiatives and revenue growth objectives.

Requirements

- Native Korean speaker.
- Minimum 3-5 years of B2B sales experience.
- At least 1-2 years of experience in logistics, freight forwarding, supply chain, or related industries.
- Proven experience developing Korean clients in Vietnam.
- Strong business development and account management skills.
- Fluent English communication skills.
- Currently based in Hanoi is highly preferred.
- Leadership experience or potential to manage a small team.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明